

ESTIMATOR

TPI dba Telecom Products, Inc.
1136 North 1st Street, Garland, TX 75040

JOB DETAILS

Job Type: Full-time

Number of hires for this role: 1

FULL JOB DESCRIPTION

We are seeking a detail-oriented and analytical **Estimator** to join our sheet metal fabrication team. This role is responsible for preparing accurate cost estimates for fabricated metal parts and assemblies by analyzing customer drawings, specifications, materials, labor, and production requirements. The Estimator plays a critical role in supporting sales, engineering, and production by delivering competitive, accurate, and profitable pricing.

To be successful in this role, you should have a strong understanding of sheet metal fabrication processes, excellent attention to detail, and the ability to interpret technical drawings. Ideal candidates are organized, deadline-driven, and comfortable working cross-functionally in a fast-paced manufacturing environment. Experience using digital quoting platforms such as **Paperless Parts** and familiarity with **JobBOSS ERP** systems are considered a plus.

ESTIMATOR RESPONSIBILITIES

- Review customer RFQs, drawings, and specifications to develop accurate and timely cost estimates.
- Analyze material, labor, machine time, tooling, outsourcing, and overhead costs.
- Interpret engineering drawings, bills of materials (BOMs), and routing information.
- Utilize estimating and quoting tools to streamline and standardize the estimating process.
- Collaborate with engineering, production, and purchasing teams to determine manufacturability, feasibility, and key cost drivers.
- Prepare detailed quotes and pricing breakdowns for customers.
- Maintain and update estimating databases, pricing models, and historical cost data within ERP systems to ensure accurate and up-to-date information.
- Identify opportunities for cost savings, value engineering, and process improvements.
- Support sales with technical clarification and pricing strategy as needed.
- Ensure estimates align with production capabilities, capacity constraints, and company margin targets to optimize efficiency and profitability.

QUALIFICATIONS

EDUCATION / EXPERIENCE

- High school diploma or equivalent required; technical degree preferred.
- 2+ years of estimating experience in a sheet metal fabrication or manufacturing environment.
- Strong understanding of sheet metal processes, including laser cutting, punching, forming, welding, and finishing.
- Ability to read and interpret engineering drawings and specifications.
- Proficiency with estimating software and Microsoft Excel.
- Strong math, analytical, and problem-solving skills.

COMPETENCIES

- Attention to Detail
- Time Management
- Cost Analysis
- Ability to Follow Instructions
- Effective Communication
- Organization & Prioritization

WORKING CONDITIONS

LIFTING: Up to 50 lbs

FREQUENCY: Occasionally

MORE DETAILS

- **Schedule:** 8-hour shift with potential overtime
- **Typical start time:** 8:00 AM
- **Typical end time:** 5:30 PM
- **Pay Frequency:** Weekly
- **Work Location:** One location
- **Work Remotely:** No
- **TPI Website:** <http://www.tpitexas.com>
- **Benefit Conditions:** A waiting period may apply

Apply online:

<https://tpitexas.com/careers/>